

# Product Use Case: Galleon LED Luminaire Nalley Honda-Buick-GMC-Isuzu Dealership



## Background

Nalley Honda-Buick-GMC-Isuzu located in Brunswick, Ga., turned to Cooper Lighting Solutions and its local utility, Georgia Power to assist with providing a solution to provide energy savings, meet IES requirements and help reduce the carbon footprint.



Estimated 60%  
in energy costs



Net energy  
savings of 66.4K  
watts



76 lighting  
fixtures  
installed; 16 less

## Challenge

Customer requested Cooper Lighting Solutions provide a solution to:

- Reduce energy costs
- Reduce net energy
- Meet the latest Illuminating Engineering Society (IES) standards for auto dealerships
- Reduce carbon footprint



## Solution

Galleon LED Luminaire

*"I wish we had done this a long time ago, the difference between what we have now and what we had before is like night and day. I would recommend this change to everyone."*

Britt Gilmore, general manager and partner, Nalley Honda-Buick-GMC-Isuzu.

